# CONSOLIDATED BALANCE SHEET 

Quarter 3/ 2009
As at September 30th, 2009

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 1,580,689,986,018 | 1,660,339,315,102 |
| I. Cash and cash equivalents | 110 |  | 272,057,532,407 | 292,885,980,902 |
| 1. Cash | 111 | V. 01 | 272,057,532,407 | 292,885,980,902 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 52,517,100,000 | 327,931,000,000 |
| 1. Short-term investments | 121 |  | 52,517,100,000 | 327,931,000,000 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 496,489,611,305 | 190,580,527,311 |
| 1. Trade accounts receivables | 131 |  | 452,196,936,688 | 110,163,383,204 |
| 2. Advances to suppliers | 132 |  | 29,614,859,360 | 47,834,556,230 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 14,677,815,257 | 32,582,587,877 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 730,695,989,007 | 825,068,240,569 |
| 1. Inventories | 141 | V. 04 | 730,695,989,007 | 825,068,240,569 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 28,929,753,299 | 23,873,566,320 |
| 1. Short-term prepaid expenses | 151 |  | 5,263,078,096 | 10,565,674,278 |
| 2. VAT deductible | 152 |  | 3,084,444,676 | 472,309,215 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 16,543,227 | 97,590,223 |
| 4. Other short-term assets | 158 |  | 20,565,687,300 | 12,737,992,604 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 1,207,655,636,912 | 1,022,295,372,688 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 269,211,221,772 | 253,214,429,902 |
| 1. Tangible fixed assets | 221 | V. 08 | 215,839,277,263 | 206,434,952,818 |
| - Historical cost | 222 |  | 320,525,921,874 | 296,511,356,239 |
| - Accumulated depreciation | 223 |  | (104,686,644,611) | (90,076,403,421) |
| 2. Finance leases fixed assets | 224 | V. 09 | 740,910,748 | 309,711,120 |
| - Historical cost | 225 |  | 926,354,080 | 395,902,236 |
| - Accumulated depreciation | 226 |  | (185,443,332) | $(86,191,116)$ |
| 3. Intangible fixed assets | 227 | V. 10 | 23,079,344,193 | 23,124,118,036 |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| - Historical cost | 228 |  | 23,997,971,316 | 23,643,743,000 |
| - Accumulated depreciation | 229 |  | (918,627,123) | (519,624,964) |
| 4. Construction in progress expenses | 230 | V. 11 | 29,551,689,568 | 23,345,647,928 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 859,679,021,014 | 674,267,408,351 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 752,842,095,787 | 570,598,869,124 |
| 3. Other long-term investments | 258 |  | 106,836,925,227 | 103,668,539,227 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 78,765,394,126 | 94,813,534,435 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 78,334,772,845 | 75,582,336,752 |
| 2. Deferred income tax assets | 262 | V. 21 |  | 18,826,226,991 |
| 3. Others | 268 |  | 430,621,281 | 404,970,692 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 2,788,345,622,930 | 2,682,634,687,790 |
|  |  |  |  |  |
| 1 | 2 | 3 | 4 | 5 |
| CAPITAL SOURCE |  |  |  |  |
|  |  |  |  |  |
| A. LIABILITIES (300=310+330) | 300 |  | 1,597,519,964,830 | 1,978,986,668,138 |
| I. Short-term liabilities | 310 |  | 1,185,437,680,415 | 1,700,881,038,091 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 68,365,509,721 | 39,299,670,883 |
| 2. Trade accounts payable | 312 |  | 73,695,912,957 | 53,119,715,968 |
| 3. Advances from customers | 313 |  | 46,798,064,202 | 1,133,837,245,444 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 114,785,115,475 | 129,431,658,457 |
| 5. Payable to employees | 315 |  | 7,036,519,837 | 10,120,045,180 |
| 6. Payable expenses | 316 | V. 17 | 3,328,288,317 | 15,326,527,851 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 871,428,269,906 | 319,746,174,308 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 412,082,284,415 | 278,105,630,047 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  | 1,625,650,000 | 9,591,486,231 |
| 4. Long-term borrowing and debts | 334 | V. 20 | 317,684,031,908 | 268,336,549,378 |
| 5. Deferred income tax | 335 | V. 21 | 92,549,902,893 |  |
| 6. Provision for unemployment allowance | 336 |  | 222,699,614 | 177,594,438 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 1,145,813,737,195 | 651,873,255,331 |
| I. Capital sources and funds | 410 | V. 22 | 1,133,397,703,203 | 647,103,188,835 |
| 1. Paid-in capital | 411 |  | 600,000,000,000 | 370,000,000,000 |
| 2. Capital surplus | 412 |  | 142,922,800,763 | 142,922,800,763 |
| 3. Other capital of owner | 413 |  |  |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 15,676,946,078 | 14,205,469,788 |
| 8. Financial reserve fund | 418 |  | 15,188,632,862 | 14,953,126,093 |
| 9. Other fund belong to owner's equity | 419 |  | 22,474,991 |  |
| 10. Retained profit | 420 |  | 359,586,848,509 | 105,021,792,191 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 12,416,033,992 | 4,770,066,496 |
| 1. Bonus and welfare fund | 431 |  | 12,416,033,992 | 4,770,066,496 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST |  |  | 45,011,920,905 | 51,774,764,321 |
|  |  |  |  |  |
| TOTAL RESOURCES (430= 300+400) | 440 |  | 2,788,345,622,930 | 2,682,634,687,790 |

OFF BALANCE SHEET ITEMS

| ITEMS | Code | EXP | Ending Balance | Beginning Balance |
| :--- | :---: | :---: | ---: | ---: |
| 1. Leasehold assets |  | 24 | - | - |
| 2. Materials and goods kept or processed for others |  |  | - | - |
| 3. Goods deposited by others |  |  | - | - |
| 4. Bad debts already treated |  |  | $981,372,571$ | - |
| 5. Foreign currencies |  |  | - |  |
| - USD |  |  |  | - |
| - EUR |  |  |  | $3,002,084.87$ |
| 6. Estimates for non-business and project expenditure |  |  | - | $1,355.54$ |

## CONSOLIDATED INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Year 2009 |  | Year 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 3 | Accumulation | Quarter 3 | Accumulation |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 478,013,999,579 | 1,101,738,429,973 | 179,006,467,081 | 414,652,021,112 |
| 2. Deductions | 02 |  | 1,542,598,783 | 1,752,042,328 | 764,519,181 | 9,119,850,986 |
| 3. Net sales and services ( $\mathbf{1 0 = 0 1 - 0 2 \text { ) }}$ | 10 |  | 476,471,400,796 | 1,099,986,387,645 | 178,241,947,900 | 405,532,170,126 |
| 4. Cost of goods sold | 11 | VI. 27 | 231,803,623,919 | 656,221,453,781 | 131,599,590,313 | 349,044,854,010 |
| 5. Gross profit (20=10-11) | 20 |  | 244,667,776,877 | 443,764,933,864 | 46,642,357,587 | 56,487,316,116 |
| 6. Financial incomes | 21 | VI. 26 | 12,303,887,463 | 52,971,236,036 | 27,445,965,914 | 49,062,662,401 |
| 7. Financial expenses | 22 | VI. 28 | 4,413,614,604 | 14,433,425,343 | 7,443,958,397 | 22,297,999,634 |
| - Include: Interest expense | 23 |  |  |  |  |  |
| 8. Selling expenses | 24 |  | 14,553,995,814 | 39,163,822,613 | 11,182,670,555 | 36,120,654,848 |
| 9. General \& administrative expenses | 25 |  | 10,758,995,229 | 30,324,875,456 | 7,121,449,910 | 21,100,288,513 |
| 10. Net operating profit (30=20 + (21-22) - (24+25) | 30 |  | 227,245,058,693 | 412,814,046,488 | 48,340,244,639 | 26,031,035,522 |
| 11. Other incomes | 31 |  | 33,684,061,142 | 101,526,373,294 | 90,776,708,045 | 259,822,190,611 |
| 12. Other expenses | 32 |  | 2,771,890,614 | 3,078,941,273 | 2,337,949,903 | 2,679,779,543 |
| 13. Other profit (40=31-32) | 40 |  | 30,912,170,528 | 98,447,432,021 | 88,438,758,142 | 257,142,411,068 |
| 14. Gain/loss in associate or joint-venture companies | 50 |  | 5,407,673,090 | 8,891,054,814 | 2,299,889,457 | 6,984,836,394 |
| 15. Profit before tax (50=30+40) | 51 | VI. 30 | 263,564,902,311 | 520,152,533,323 | 139,078,892,238 | 290,158,282,984 |
| 16. Current corporate income tax expenses | 52 | VI. 30 | 599,236,897 | 1,077,329,041 | 4,381,328,114 | 11,786,679,606 |
| 17. Deferred corporate income tax expenses | 60 |  | 44,584,211,647 | 92,549,902,893 |  |  |
| 18. Profit after tax ( $60=50-51-52$ ) | 70 |  | 218,381,453,767 | 426,525,301,389 | 134,697,564,124 | 278,371,603,378 |
| 18.1. Minority interest | 71 |  | 1,096,449,755 | 2,721,968,344 | 162,313,941 | (13,117,622,269) |
| 18.2 Profit after tax of parent company's shareholder | 72 |  | 217,285,004,012 | 423,803,333,045 | 134,535,250,183 | 291,489,225,647 |
| 19. EPS (*) | 80 |  | 3,621 | 7,063 |  |  |

## CONSOLIDATED CASH FLOW STATEMENT

## Quarter 3/ 2009 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 403,689,974,678 | 708,638,100,541 |
| 2. Cash paid for supplier | 02 |  | (380,132,247,904) | (368,171,203,772) |
| 3. Cash paid for employee | 03 |  | $(35,096,682,457)$ | (25,264,971,192) |
| 4. Cash paid for interest | 04 |  | $(4,782,646,884)$ | (9,842,461,130) |
| 5. Cash paid for corporate income tax | 05 |  | (58,729,079,610) | (8,976,612,827) |
| 6. Other receivables | 06 |  | 116,815,853,793 | 111,426,311,645 |
| 7. Other payables | 07 |  | (261,760,432,181) | (154,070,988,045) |
| Net cash provided by (used in) operating activities | 20 |  | (219,995,260,565) | 253,738,175,220 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(10,554,841,855)$ | (24,398,687,866) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  | 436,031,374 | 1,482,441,224 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (52.517.100.000 | (1,919,303,963) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 324,808,000,000 | 10,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  | (84,065,974,080) | (34,583,436,233) |
| 6. Withdrawal of capital in other companies | 26 |  |  | 16,160,000,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 38,079,334,452 | 38,965,617,475 |
| Net cash used in investing activities | 30 |  | 216,185,449,891 | 4,283,369,363 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 53,130,660,000 | 18,329,230,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | (4,230,000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 68,375,005,679 | 50,208,950,631 |
| 4. Cash paid to principal debt | 34 |  | (136,561,838,844) | (145,134,927,344) |
| 5. Cash paid to financial lease debt | 35 |  |  | (3,158,219,311) |
| 6. Dividend, profit paid for owners | 36 |  | $(1,959,011,125)$ | (25,343,400,000) |
| Net cash (used in) provided by financing activities | 40 |  | (17,015,184,290) | (105,102,596,024) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (20,824,994,964) | 144,352,209,833 |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 292,885,980,902 | 556,445,241,531 |
| Influence of foreign exchange fluctuation | 61 |  | $(3,453,531)$ |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 272,057,532,407 | 700,797,451,364 |

